



“The SimpliVity solution was significantly less expensive from a TCO perspective. Azure and Nutanix would have cost up to 38% and 69% higher, respectively.”

– Dieter Van Grinsven, Manager ICT, Altrecht

### Introduction

Altrecht, a leading Dutch mental healthcare provider, replaced its disjointed multivendor IT implementation with SimpliVity hyperconverged infrastructure. The SimpliVity solution ensures high performance and resiliency for the healthcare provider’s critical applications—including a XenApp end-user computing implementation supporting over 1500 concurrent users—while significantly reducing equipment and operations expenses.

### Business Challenge: Data Center Modernization and Consolidation

Like many healthcare providers in the Netherlands and around the world, Altrecht is continuously seeking innovative ways to reduce IT expenses in light of shrinking budgets and growing government regulations. The provider’s legacy IT environment—a mix of Dell servers and EMC Clariion storage systems—was running out of capacity and approaching end-of-life.

After investigating a number of potential alternatives, Dieter Van Grinsven, Altrecht’s ICT Manager, selected SimpliVity hyperconverged infrastructure for the provider’s next-generation IT implementation.

“We did a five-year TCO analysis and looked at Microsoft Azure as well as hyperconverged solutions from SimpliVity and Nutanix,” recalls Van Grinsven. “The SimpliVity solution was significantly less expensive from a TCO perspective. Azure and Nutanix would have cost up to 38% and 69% higher, respectively.”

### SimpliVity Solution

SimpliVity provides a scalable, modular building block of x86 resources that delivers all the functionality of traditional IT infrastructure in a single device, with a unified administrative interface. Altrecht deployed 18 SimpliVity nodes in a new colocation facility, replacing eight racks of



Dutch Mental Healthcare Provider Slashes TCO with SimpliVity

**Challenges:** Refresh IT infrastructure, reduce total cost of ownership, simplify operations

**Key Applications:** Citrix XenApp End-User Computing, Business Intelligence Applications, MS Exchange, MS Sharepoint, File/Print Servers

**Solution:** SimpliVity OmniStack with Lenovo System x

#### Benefits:

- 38% five-year TCO savings compared to Microsoft Azure alternative
- 69% five-year TCO savings compared to Nutanix alternative
- Massive consolidation: Eight racks of legacy equipment replaced by two racks of SimpliVity gear
- Simplified operations; IT staff freed up to work on strategic tasks to grow the business
- Major storage capacity savings; 641 TB of logical data consumes less than 33 TB of disk space
- Rapid and efficient data protection; backup and recovery in minutes compared to hours

legacy systems with just two racks of SimpliVity equipment. The implementation is remotely monitored and supported by Lemontree, Altrecht’s trusted IT advisor and solution provider. “Lemontree’s experience with SimpliVity and the SimpliVity-based service offering was the clincher,” adds Van Grinsven.

### Benefits

The SimpliVity solution provides superior performance and availability for Altrecht’s critical applications, while eliminating equipment sprawl and operational complexity. “The SimpliVity platform greatly reduced our IT footprint,” explains Van Grinsven. “That was extremely important since we were moving into a colo facility and paying for space and power.”

“The SimpliVity product is also incredibly easy to administer,” adds Van Grinsven. “Our IT team spends less time managing infrastructure, and more time supporting users and working on new business functionality.” With SimpliVity’s VM-centric user interface, IT generalists can clone, backup, move and restore VMs with just two or three mouse clicks using VMware vCenter. And with SimpliVity’s inherent data efficiencies VMs are backed up and recovered in minutes compared to hours with the previous Commvault data protection solution.

Thanks to SimpliVity and Lemontree, Altrecht now enjoys a state-of-the-art IT implementation that delivers outstanding reliability, agility and economics.



641 TB of logical data consumes 33 TB of physical storage

For more information, visit:  
[www.simplivity.com](http://www.simplivity.com)

© 2016, SimpliVity. All rights reserved. Information described herein is furnished for informational use only, is subject to change without notice. SimpliVity, the SimpliVity logo, OmniCube, OmniStack, and Data Virtualization Platform are trademarks or registered trademarks of SimpliVity Corporation in the United States and certain other countries. All other trademarks are the property of their respective owners.

125386195-Altrecht-CS-EN-1216